

Buy⁴London

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Introduction

- First meeting September 2004
- 8 of largest RSLs based in London agreed to set up consortium
 - Now 11 members
 - (Catalyst, CircleAnglia, East Thames, Genesis, Horizon, L&Q, Metropolitan, Network, Notting Hill, Peabody, Southern)
- In April 2005 Government proposals launched
- B4L abandoned planned route to Bid
- Successful pathfinder award in June 2005

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Considerations (1)

- Strategic and Social Objectives
 - Support training initiatives
 - Support SME initiatives (incl BME)
- Formal organisation (or not)
 - How work together
 - Need to be willing to lose some autonomy
 - Full or associate members
 - How benefit from “profits”

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Considerations (2)

- How procure contracts
 - Partnership traditional contracts (supply and fit)
 - Split contracts (separate materials from labour)
 - Geographical base or cross area
- Prove VFM
 - Agree KPI
 - Agree procedures for collection
- Gathering detailed 2006/7 programmes for work smoothing

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Current Position and Future

- Separate Materials procurement in partnership with Procurement for Housing
- Commencing Installation Contracts procurement through EU procedures
 - Framework contracts
- Finalising formal governance documents
- Designing Buy4London organisation

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