Workshop: 1C

# The Practical Application of Data to Target Damp & Mould

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#### Room: C



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# **Customer Segmentation**

- Segmentation is an important strategic tool to help us really understand our customers and support the design of our future services
- Each segment is a group of customers who are different to other customer segments with distinct and identifiable needs, attitudes, strengths and feelings.
- 1,100 customers responded. The survey contained over 50 statements and questions to gain insight into our customers' lives, experiences, personalities, strengths and challenges.
- 95% confidence level
- Evidence to suggest our customers needs are changing, but their individual needs and daily lives vary considerably





# **Customer Segmentation**

#### Difficulties affecting the daily lives of our customers

More than two thirds of our customers have at least one condition that affects their day to day life, and 41% of customers have three or more conditions. This information highlights some of their main difficulties.



#### Physical conditions

Conditions affecting physical health including illness and diseases such as: Arthritis, Fibromyalgia, Diabetes, Asthma, COPD, Heart disease



#### Mental health conditions

Conditions affecting mental health and specific disorders such as: Depression, Anxiety, OCD, PTSD, Eating disorders, Bipolar, Schizophrenia



#### Conditions affecting capability (can have mental and physical components) such as: Learning Disabilities, Dyslexia; Developmental disorders, Autism, Asperger's, ADHD; Neurodegenerative diseases, Alzheimer's, Dementia; Neurological disability, brain injury, Aphasia

72% of customers have at least one condition that affects them on a daily basis



72% experience physical, mental or cognitive conditions







Sensitivity: NOT PROTECTIVELY MARKED

# **Customer Segmentation**



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# **Customer Segmentation**









#### Personal feelings (%)

I feel anxious most of the time	53
I feel lonely a lot of the time	38
I find it easy to complain if I need to	57
I feel isolated in my home	24

1	
	20
	80

Financial perspectives (%)

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I struggle to pay my bills each month	33	6	19	35	50	37	75
I'm very good at managing my money	58	89	79	48	37	58	13
I am in debt and struggling to pay it off	30	7	10	35	55	20	75
I have little or no savings	69	37	61	79	83	77	90





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# Customer Segmentation – next steps



- Promote a wide range of channels for customers to advise us of their needs or vulnerabilities
- Development of tailored communication methods, App notifications, SMS, Letter, Face-to-Face, etc
- Service Planning & Policy development and reviews to consider options for variable service offers, subject to compliance with Equality Act
- Enhancing data and predicative analytics to consider probability of different 'segments' experiencing DMC related issues.



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# Predictive Analytics – finding the silence



19883	All Other Pre 1945 Houses	High Occupancy	Short_Term_Tenancy	High Risk Fuel Poverty Area	
2426	Medium Rise Flats	Acceptable	Short_Term_Tenancy	High Risk Fuel Poverty Area	
2439	Medium Rise Flats	Acceptable	Short_Term_Tenancy	High Risk Fuel Poverty Area	
2440	Medium Rise Flats	Acceptable	Short_Term_Tenancy	High Risk Fuel Poverty Area	
2010	Modium Diso Elate	Accontable	Short Torm Tonangy	Wigh Dick Fuel Deverty Area	

- Brand new module developed through collaboration with NEC and other RP's
- Full view of stock to identify damp and mould risk
- Multilayered structured and unstructured data sources;
  - Inspection Yes/No outcomes, SOR's, Fuel poverty statistics (MHCLG) + Deprivation indices (ONS) + Flood risk (EA), sentiment, data mining,
- 134 elements of household and environmental data
- Mapping layers can be added e.g. Flooding Zones
- Example shows Index of Multiple deprivation (IMD 2019) Darker Blue = Greater deprivation
- Identify trends and correlations in property attributes e.g. lowest performing and best combinations to inform future investment







Common Predictor variables for Damp and Mould



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### Property

- Age and condition of housing stock
- Architecture type (MRA13)
- Energy efficiency (EPC)/(SAP)
- Insulation / Damp Proofing
- Number of repairs Floor Level Basements/Upper level



- Deprivation Scores (IMD 2019)
- Indoors Deprivation Sub-Domain (IMD)
- Lower Admin Units





- Household demographics –Age Group
- Employment Status of Tenant
- · Fuel poverty indicators
- Rent Payment Activity
- Over Occupancy Indicator
- Sociodemographic Groups
- Vulnerability Flags
- Length of Tenancy



# Live data feeds into machine learning model

Inspection Mould	Inspection Vulnerable	Inspection Report	Heating System	Property Arch Type	Indoors Deprivation	Inspection Severity	Tenant Occupancy Level	# of Tenants	Gender	Universal Credit	# of Repairs
True	False	Damp in kitchen by back door	Unknown	Pre 1945 Small Terraced House	2.00	False	Acceptable	1	М	N	16
False	False	Inspector required tenant requesting to see inspector about a new front door very old wooden door and frame starting to rot her partner is disabled and struggles to open and shut door	Gas Fired Heating	Post 1974 House	4.00	False	Acceptable	4	Μ	Υ	20
False	False	Holes in lounge area and kitchen internally and holes in brickwork from rats externally, will need filling in	Unknown	Pre 1945 Small Terraced House	3.00	False	Acceptable	1	М	Ν	75
True	False	Please inspect damp in I/rm kitchen walls & bed 1 & 2 ceilings	Gas Fired Heating	Pre 1945 Small Terraced House	2.00	False	Acceptable	5	Μ	Ν	7
	$\uparrow$	$\uparrow$	$\uparrow$		$\uparrow$					$\uparrow$	↑
Co anal te not	ntent ysis via nant epads	Content analysis on inspection report	Propert element	y ts Sta e.g. d	Externatistical fuel po / indoo eprivat	al data overty rs ion 19)	Est	ates		Rents   * In Stage 2 development	Repairs

## Identified key predictive features for reported Damp & Mould and compare machine learning models performance for accuracy of data feeds



\* Different machine learning models compared for accuracy. GLM model was selected

- 50+ potential variables used to prediction model
- 8 were statistically significant factors / good indicators of potential mould
- Prioritise properties with >70% probability of damp or mould

#### Statistically significant variables (examples)

- Architecture type (Medium rise flats)
- Heating type (*Electric / District*)
- Above average number of repairs
- High occupancy rates (ratio of #of tenants/rooms)
- Areas with Poor Indoors Deprivation (IMD 2019)
- Admin Units / Estates

We are not suggesting that the above variables drives the presence of Damp & Mould, only that the model identifies it as a **correlating factor** and thus one which has certain predictive power. Some variables will have greater association than others.



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## Live Probability/Odd Ratios determined for each potential variable



#### Housing – Architecture type

High association with reports of damp & mould

- Medium rise flats
- Traditional & non-traditional high-rise flats
- Post 1944 low rise flats

#### Low association with reports of damp & mould

- 1965 74 Houses
- Post 1975 Houses





## **Predictor Variables**

Predictor Variable Analysed & Significant assessment		Notes		
Lower Admin Unit (Location)	Strong Significance	HT / MH areas with highest likelihood of damp and mould		
Construction - Architype	Strong Significance	Medium Rise Flats / Pre 1944 Low rise flats / Trad and Non-Trad High Rise Flats significantly greater risk of damp/mould		
Construction - Sub type	Strong Significance	High-Rise (6 storeys or more) / medium rise (3-5 storeys)		
Construction - Year	Moderate Significance	Most likely damp and mould in construction years < 1950		
EPC Certificate	Weak Significance	EPC Certificates D/E/F - more likely damp and mould -but weak significance - Potential data quality issues		
Flood Risk by Postcode	tbc	tbc -additional work required but some correlation found in PA Housing		
Floor Level - Ground/Basement or Top Floor Level)	Weak Significance	Weak significance / Ground floor flats most likely damp and mould		
Heating System Type (Electric/Gas)	Moderate Significance	District Heating and Electric Heating more likely damp and mould		
Length of Tenure	Moderate Significance	Mould least likely in longer term tenancies (above average length)		
Loft Insulation Thickness (>200 mm) -	tbc	tbc (depth / mm recorded in only 4,500 properties)		
Main Tenant Age	Moderate Significance	Older tenants (>59) least likely damp and mould. <30 most likely		
Number of Reported Repairs (within 3 Years)	Moderate Significance	Mould most likely where repairs are above average (2 standard deviations)		
Occupancy Level	Moderate Significance	Mould most likely where occupancy level is high (ratio of tenants/rooms)		
Poverty indicator - Rent Amount	Moderate Significance	tbc - *preliminary analysis suggests a positive correlation to higher rents/damp and mould * see Rents Damp Mould		
Primary Wall Structure	Strong Significance			
Remaining life of Ventilation component (bathroom/Kitchen Fan)	No Significance	Where fans 'remaining life' exceeded no significance to damp and mould was found	7	
Socio-demogrpahic profiling (LSOA)	tbc	tb <mark>c - *preliminary analysis suggests a higher risk in</mark> demographic clusters - 'Constrained Flat Dwellers/Inner City Ethnic Mix	$\angle$	
Index of Multiple Deprivation - Sub Domain (Indoors domain)	Moderate Significance	e Properties in areas of poor indoors deprivation (failing decent homes standard) greater		



## **Damp & Mould – Predictive Modelling Dashboard**



- Model Probability column displays the predictive risk score for damp and mould
- Model will be rerun at least yearly and predicted score compared against the previous time period. Evaluation of impact of investment.
  - Filter/Slider adjusts the display according to model predictive confidence.
  - Filters available for mentions of tenant vulnerability or Admin Units.



## and what we found...



 Timeline confirmed what we already knew

D&M Dashboard (timeline) showing the volume of requests. Covid period can clearly be seen as well as the increase in reports when the issue was publicised by the regulator. Animated mapped timeline

Allows you to see spatial changes in the reporting of mould cases and to spot areas of significance. Evidences Data Driven Decision

EG Multi-million-pound regeneration project was already underway to address this and other issues on the estate.



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## Difficulty of attributing the 'cause' to one event. Complex interactions between built environment, tenant demographics and environmental features



## Analysis.....

• Key Influencer tabs highlight items for investigation

Investigation of this data led us to understand that people aged under 30 are more likely to experience DMC, e.g., younger people may have more showers, keep windows shut, dry clothes on radiators – all things which exacerbate DMC. Further investigation reveals that older people with longer tenancies are less likely to suffer DMC.

• Advantages of having the technical officers on board

Model highlighted top floor flats having an issue with DMC. Our Strategic Asset Manager quickly pointed out that the top floor flats are likely to have leaks, but the property may not have DMC – allowing us to adjust the model to take account of this.

Real World Model Test

We used the dashboard to highlight the top 50 prop<mark>erties</mark> most likely to have DMC and the 50 least likely to have DMC. Condition surveys were undertaken to 'prove' the model.



Younger Tenants (<30) more likely to experience damp and mould compared to older Tenants (>60)



# NEC Damp, mould and condensation Power Bi Dashboard



# Predictive Analytics – Case Management

Caseload Summary Categories								
Q~ Go 1. Intelligent caseload ~								
			Ē			<sup>م</sup>		
Actions $\checkmark$								
	Intelligent caseload	Selected, Poor payers Intellig, Good payer Intellige, Intelligent interven						
Sel	Category	Description	<b>No.</b> ↓ <b></b> =	Processed	Left	No. In Category		
Include	INTEIGOOD	Early intervention good payers in arrears getting worse	158	0	158	544		
Mandatory	DAMP	Damp works predicted in comming month	158	0	158	4991		
-	EPCRATES	Accounts regardless of balance linked to property with poor EPC rating A being best G being lowest	158	0	158	21017		
-	CURRENT	Current REN residential accounts	158	0	158	21263		
-	VGITMON15	INTELLIGENT CASELOAD: Very good credit monthly 28 payer	158	0	158	4520		
-	NOCONOVOAR	No Contact within 14 days and no Arrears Arrangement VOAR	20	0	20	1624		
-	5WEEKS	Accounts in arrears 5 weeks or more net rent no arrears arrangement no UC indicator and payment method of CR	3	0	3	219		
-	HBMISSED	HB recipient with HB stopped and payment CR	1	0	1	73		
						1 - 8		



# What's next?

• Feedback and refine

Ongoing feedback from our Healthy Homes Advisors and will tweak the model accordingly.

- Update and install Version 2
  - Expanded to our full stock portfolio (Completed Jan 2024)
  - Include External Wall Insulation and Extractor Fan information
  - Implement new tabs which allow us to see the impact of improvements made to properties – i.e. the impact the new continuous trickle fans have on the DMC risk assessment
  - Development of API's with IoT dashboard and Smart Meter data
- Proactive surveys
  - Summer programme to visit higher risk properties
  - Inform Stock Condition Survey Programme



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## Summary & Benefits

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Customer Confidence

Full View of Risk

Trend Analysis & Feedback Loop Reduce Complaints and Claims

Provide confidence to customers, Board, RSH and HO that we're proactive in our approach to disrepair and working on preventing problems before they may even be noticed or reported Build a better view of our stock where there is a risk of damp and mould. Accurately report and provide evidence of what we are doing to mitigate risk and make data driven stock investment decisions Identify trends and correlations in property attributes for scenario modelling and to inform future builds, e.g. real world performance of heating systems example, ventilation, etc how they perform within different architypes Reduce complaints claims and assist with managing tenant perception of damp and mould by providing better advice on how to manage their home





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