



NHMF 6th December 2022

SHDF Wave 2.1 application process

Lessons & Insights



- The opportunity
- The challenge
- The approach
- The reality
- The lessons
- Next steps

The opportunity

- Long term partnerships
- Building on existing working relationships
- Decarbonise stock alongside capital works - minimise disruption for customers
- Grow in-house resource, experience and approach
- Informs upscaling/future projects, grow supply chain

The challenge

- Previous unsuccessful bid
- Lack of experience delivering complex retrofit
- Limited stock data
- Lack of resource to develop bid
- Challenging archetypes

- Engage bid support team
- Confirm priorities and property shortlist
- Desktop archetype exercise
- Retrofit Assessments and energy modelling
- Costing of measures
- Draft bid documentation
- Agree final shortlist
- Complete Bid documentation

The reality...

- Abortive work
- Didn't run to schedule
- Competing priorities for bid team
- Archetypal variances
- Insufficient budget allocation for capital works

- Start 6 months in advance!
- Refresh and improve stock data, gather more survey data
- Initial meeting for entire bid team, peer-peer review of bid document information, allocate bid actions, then meet regularly
- Set realistic times/goals to gather information
- Be clear on governance/ sign off process

Next steps

- Engage with delivery teams to communicate delivery plan, review risk register, start procurement 'on boarding'
- Commission retrofit assessments
- Develop detailed comms and resident engagement plan
- Grow PAS2030:2019 supply chain

Thank you