



Tea, Coffee and break

Back at 15:10





Pete Davies





Innovation @ Fireco: Fire Safety That Listens

How Customer Led Innovation Shaped Our Journey



The Fireco Ethos: Compliance Through Innovation

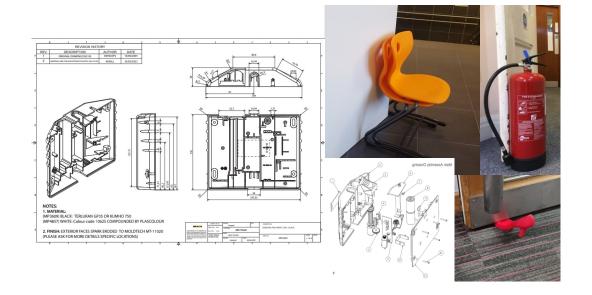
- Founded on innovation and compliance
- Listening to customer needs
- Designing for accessibility, safety, and simplicity





Where It All Started: The Dorgard Story

- The problem: wedged fire doors
- The idea: automatic release on fire alarm
- The result: safer, more accessible buildings





Deafgard - How Dorgard helped the hearing impaired

- Designed in collaboration with hearing impaired people
- Helps with Equality Act Compliance
- Quickly became a staple of the hotel industry





Case Study: Meet Fiona

Meet Fiona

- Fiona has been profoundly Deaf from a young age
- Booked a hotel in Perth for a family wedding
- Contacted the hotel 3 months prior to check-in asking for an accessible fire alarm solution
- None was provided
- Fiona was reassured that a staff member would come to her room to help her evacuate if necessary
- Fiona was not evacuated when the fire alarm went off at 7AM the next morning
- It wasn't until 8AM that her parents, also staying at the hotel, realised she wasn't at the muster point
- Fiona was woken shortly after by her Mum, the hotel manager and the commander of the fire brigade
- A member of staff *had* come to her room during the evacuation, but, failing to see Fiona due to low lighting, simply shouted 'FIRE! FIRE!' before being distracted by other guests needing assistance

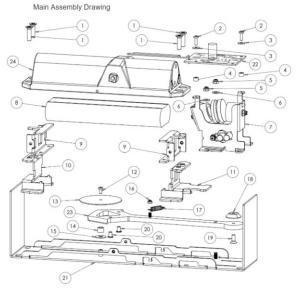
When is a fire alarm not a fire alarm?





Freedor: Freedom to Move Safely

- Built on Dorgard success
- Free-swing closer with sound activation
- Designed for accessibility & independence







Over 1500 Freedor installed across the Cities housing estate



SmartSound: Listening Better

- Addressing false activations
- Fast Fourier Transform (FFT) sound analysis
- Reliability in complex environments



Case Study: Housing 21 – SmartSound Reliability in Care Environments

- Reducing false activations in a busy care home
- Helped residents to tackle heavy bedroom doors
- Staff confidence in fire door compliance





Residents are now empowered by easy access to their rooms

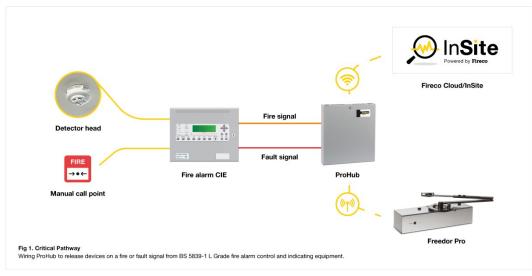


Compliance Made Easy

The Pro Range: Hardwired compliance - cable free

installations

- Standalone devices → networked systems
- Highest levels of compliance
- Simplified maintenance via InSite
- Door retainment and Mass Notification in one system



Case Study: Portsmouth Hospitals NHST - Pro range for highest levels of compliance

- Doors on acute wards were being wedged open
- Cost of a fully hardwired system was prohibitive
- One of the first large scale Pro installations by Fireco
- Requirements for relevant guidance (HTM05-02) met



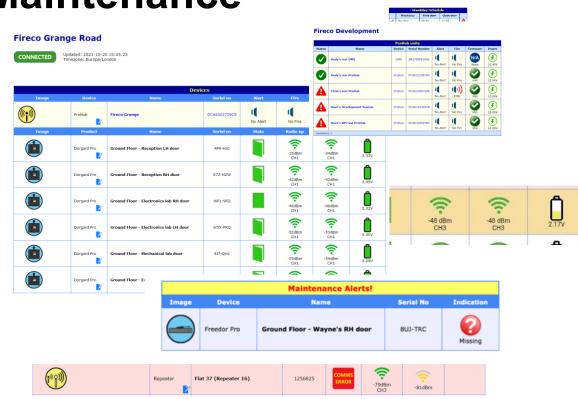
Patients can be monitored without risking safety



Compliance Made Easy

The IoT & Site Manager: Easy Maintenance

- Hundreds of doors monitored remotely
- Fault detection
- Significant reduction in manual inspections



M InSite

Case Study: How Customers Improved maintenance with Site Manager

- Large Pro Range installation
- Corridor doors creating a nuisance
- Client had concerns around device management
- Site Manager was deployed to bolster 'boots on the ground'
- 79 Dorgard Pro across corridor doors (1 ProHub, 10 ProExtenders)



Basildon Council - Affletts Court

Case Study: How Customers Improved maintenance with Site Manager

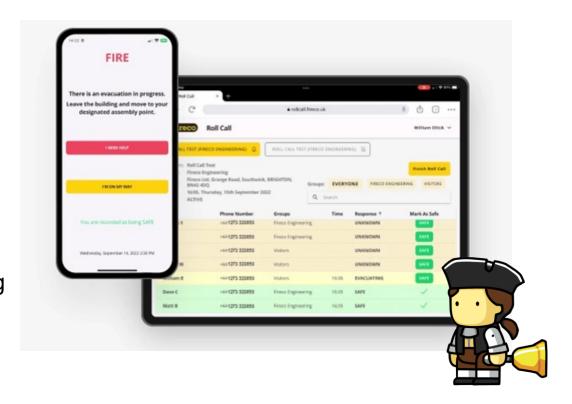
- Various sheltered schemes across the IoW
- Residents struggling to get into homes. Freedor Pro chosen as the solution
- Client wanted the ability to monitor the sites live from mainland
- Helped identify issues with RF signal as changes were made to the building
- 208 Freedor Pro, 135 DorMag Pro, 12 ProHubs, 40 ProExtenders over 11 sites

Sovereign Housing Group - Isle of Wight



Modern Day Town Crier - Digital Messaging Service (DMS)

- Instant alerts for fire alarms
- Notify / roll call thousands in one go
- Keep relevant stakeholders informed
- Takes advantage of our obsession with mobiles
- Fire alerts, lockdowns, additional equipment monitoring





West Wing



- West Wing
- North Wing



- West Wing
- North Wing
- Guildhall Art Gallery

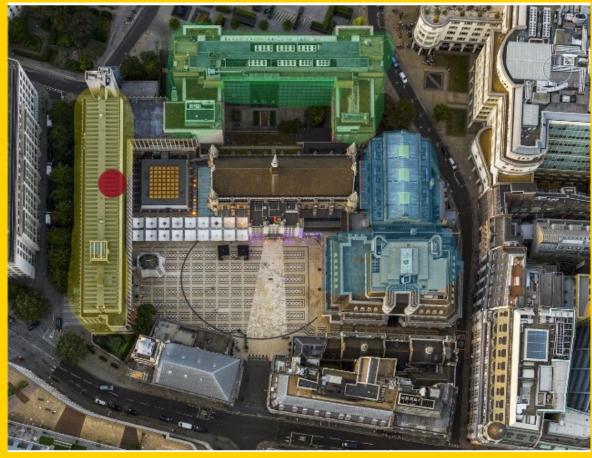
Main alarms send messages out to those who have registered and to advise appropriate evacuation.



- West Wing
- North Wing
- Guildhall Art Gallery
- Pre-alarm

Main alarms send messages out to those who have registered and to advise appropriate evacuation.

Pre-alarm - notifies select members of staff, including fire wardens, visitors, pregnant women and people with mobility issues.

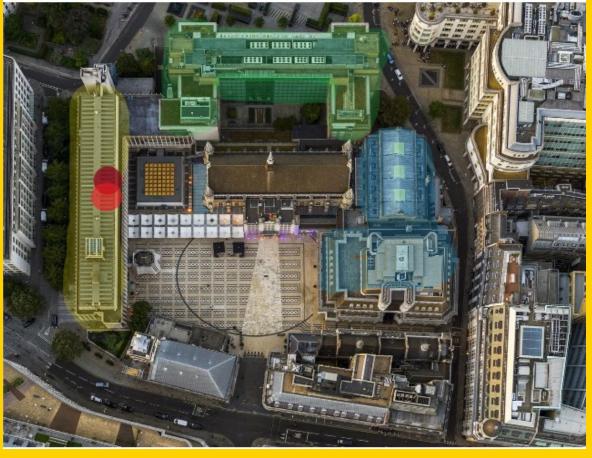


- West Wing
- North Wing
- Guildhall Art Gallery
- Pre-alarm
- Invac

Invac is activated by push button. This advises all to evacuate into the basement.

Main alarms send messages out to those who have registered and to advise appropriate evacuation.

Pre-alarm - notifies select members of staff, including fire wardens, visitors, pregnant women and people with mobility issues.



Muster Points

Disadvantages:

- Risk of terrorism
- Inappropriate proximity to buildings

Solution: Evacuate and Disperse

But how do people know it's safe to return?





Compliance Made Easy

Customer-Led Innovation: The Fireco Way

- Listening to real-world problems
- Iterative product development
- Solutions shaped by user needs
- Friends of Fireco





Compliance Made Easy

Product Compliance & Testing

- CE/UKCA marking
- BS EN standards (e.g., BS EN 1155, 1634-1)
- Independent third-party testing



BS 7273-4:2022(+A2:2023)

- RRFSO guides suggest a risk assessed approach
- Risk assessment can be married with the guidance in 7273-4 to find the most appropriate solutions

In the absence of a risk assessment, Annex B, table B1 offers detail on what level of compliance might be required

Clause 4.1.4 - "If the designer is not informed as to the category of actuation required, the designer should select the category of actuation from Annex B and should make clear, to the purchaser or their agent, the category of actuation that the designer proposes."



BS 7273-4, Clause 7 - Methods of actuation

Critical Category (Formally Category A) — Hard wired devices linked directly to fire alarm. This system is intended for high risk doors.

Standard Category (Formally Category B) – This system is intended for normal risk doors and includes acoustically actuated devices.

Indirect Category (Formally Category C) – This system is intended for low risk doors.



BS 7273-4, Clause 7 - Methods of actuation

Release mechanisms should respond (i.e release the door) to the following;

Signal from the fire alarm system (manual call point or AFD)
Fault signals from the fire alarm CIE
Electrical power failures



Part 4: Actuation of release mechanisms for doors

Understanding Variations - BS 7273-4, Clause 6

Change from 'deviation' to 'variation'

Clarity of intent
Regulatory Flexibility
Legal and compliance precision
Consistency with other standards



Part 4: Actuation of release mechanisms for doors

Understanding Variations - BS 7273-4, Clause 6

Variations should be;

- risk assessed
- noted clearly in specification OR clearly noted during installation
- detailed on Commissioning Certificate

Agreement from all relevant parties





Compliance Made Easy

Looking Ahead: The Future of Fireco Innovation

- NEW DorMag
- NEW DorTrak
- NEW Door Packages (door sets with Fireco products)
- UPCOMING Product Name TBD









We can show you: Seeing is Believing

- Discover practical innovation in action
- Arrange a site demonstration
- Support your compliance & maintenance goals
- HQ visits



Summary

- Innovation starts with listening to customer needs
- Compliance and testing are never compromised
- Technology evolves to make life safer and simpler
- Practical solutions save time, reduce risk, and improve accessibility





Compliance Made Easy

Q&A

- Questions & discussion
- Contact info: www.fireco.uk / pete.davies@fireco.uk



Ged Moore







The Current Reality:



Resource Constraints



Compliance Pressure



Inspection Treadmill

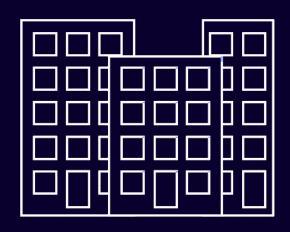


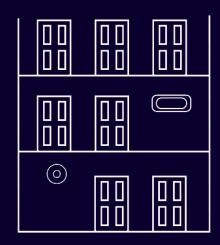
The Gap





The IoT Solution













The Three Big Benefits:



Enhanced Safety



Simplified Compliance



Operational Efficiency



Considerations:



Starting Point



Pilot Approach



Evaluation



Success Indicators



Key Question











Please complete the feedback form and have a safe journey home!

