



Services

- **Compliance:** notifications, cost-effectiveness assessments, regulation readiness reviews/plan
- **Customers:** communications, vulnerable customer policies, complaints support, satisfaction monitoring
- Cost: heat tariffs, financial performance monitoring
- **Contracts:** specification, procurement, management support for metering & billing and repairs & maintenance
- Carbon: performance monitoring, optimisation studies, decarbonisation options appraisals
- Capacity: strategic management review, training, call off contracts
- Connection: acting client side on district heat network connections
- Construction: via sister company Uniti Heat

Clients include























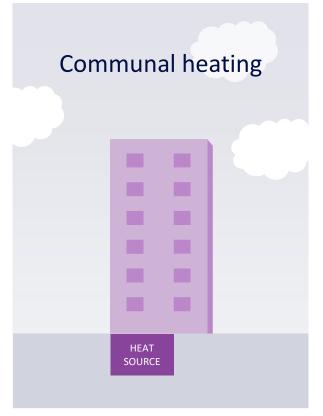


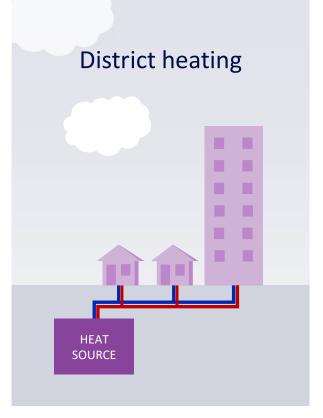




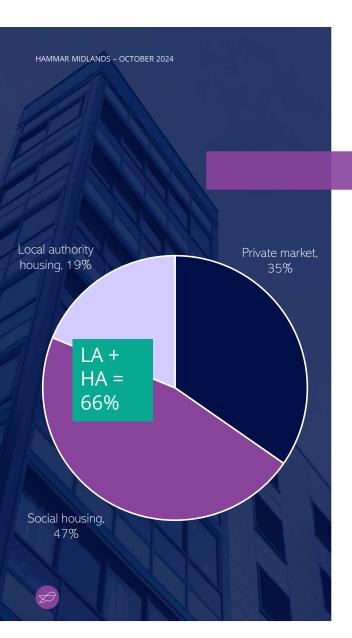


What is a heat network?





3



Heat networks in the UK

01 Where are we currently?

- 14,000 heat networks in the UK
- 3% of UK buildings currently on a heat network
- 500,000 customers live on a heat network
- Only ~2,000 schemes are metered

02 The future

- Low carbon heat networks listed in Government's Net Zero Strategy
- 20% of UK heat demand by 2050 to meet UK carbon reduction targets
- 5 million customers on a heat network
- Government funding (GHNF, HNES), regulation and zoning (more to come on this)



The promise

01 Low carbon

Flexible heat sources:

- Gas
- Biomass
- Geothermal
- Heat pump
- Waste heat

02 Low cost

Promoted as lower cost heating alternatives in high density urban areas through the use of locally generated heat

03 Low hassle

Should be easier for landlords to manage

- Easier access (plant room, external HIU's)
- One energy centre/ plant room



Lambeth Council tenants fear eviction over unpaid heating bills

The reality

- 'From accidental energy suppliers to fully regulated energy suppliers'
- Fire fighting and costs
 - Poorly designed, developed and delivered schemes by supply chain
 - Limited internal knowledge & experience
 - Pick & mix of technologies and suppliers
 - Financial losses and ongoing operational issues

Tenants in Tunbridge Wells claim they are paying a 'hidden

charge' for energy to landlord

But Town and Country Housing said the charge was for how much h to their home

Residents are not certain of the cause of the problem, but as more issues occur in the winter months, they believe the communal boiler cannot withstand high levels of demand.

Massive hardship. Tenants in Poplar for charged four times national average for charged four times national average for their heating People are paying energy bills of £2,300 a month because they are stuck on controversial 'heat

their heating



A changing role for the sector

>2014: Landlord

2015 > 2024: Landlord and 'accidental energy supplier' 2025 >: Landlord and fully regulated energy company

Housing
Associations
providing
communal heating



Light Regulation: Heat Network Metering and Billing



Full Regulation: Heat Network Regulations

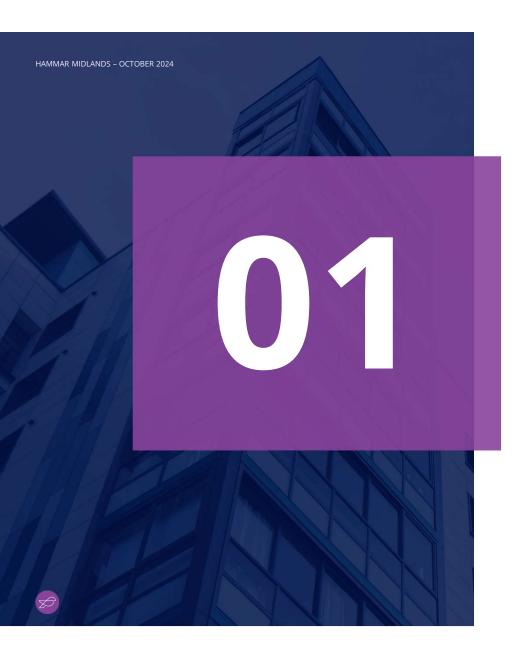


Landlord and Tenant Act 1985









Current Heat Network Regulation

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Current regulation

Heat Network Metering and Billing Regulation (HNMBR)

Released in 2014, updated in 2015 & 2020



01

02

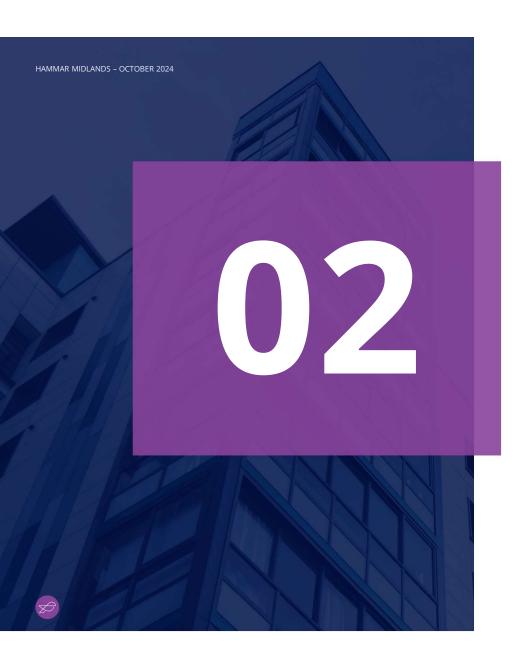
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Duty to notify

Duty to install

Duty to operate and maintain





Forthcoming Heat Network Regulation



Full regulation – Spring 2025

Mirrors regulation of gas and electricity suppliers by Ofgem but to also address a natural monopoly with no consumer choice

- 1. Customer protection transparency, pricing, quality, vulnerability
- 2. Technical & performance standards new & existing schemes
- 3. Step-in arrangements
- 4. Heat network zoning
- Integration of current regulations drive to individual meters
- Monitoring and reporting to Ofgem efficiency, performance, management and finance
- New developments will have to be authorised before commissioning

Applies to <u>all</u> communal and district heat networks



Consumer protection

Figure 9: Illustration of the consumer protection framework

Standards of Conduct

Precontractual transparency Pricing rules and regulation Metering, billing and payment Payment difficulty and wider vulnerability

Complaints

Guaranteed Standards of Performance

Step-in



Data & reporting

General	Type of network, type/number of consumers
Metering	Numbers, type, smart meters assessments
Financial	Capital, debt, investment, trading, hedging, continuity plans
Billing	Payment methods and frequency
Pricing & tariffs	Tariff structure, average price, reliability
Quality of service	PSR, complaints, payment difficulties
Interruptions	Frequency, length, GSoP payments



Heat Network Technical Assurance Scheme (HNTAS)

- Outcomes orientated with focus on performance outcomes rather than process.
- **Preventative:** preventing performance issues rather than taking punitive approach.
- **Proportionate**: balance effectiveness of assurance against the cost of compliance.
- **Deliverable:** based on established processes that fit with existing contractual and delivery processes, taking into account market capacity and regulatory framework.
- Adaptable: able to adjust as market changes and adapt to regulatory changes.
- **Enforceable:** clear rules and required actions in the case of non-compliance.



01 Energy centre

02 District distribution network

03 Communal distribution network

04 Thermal substation

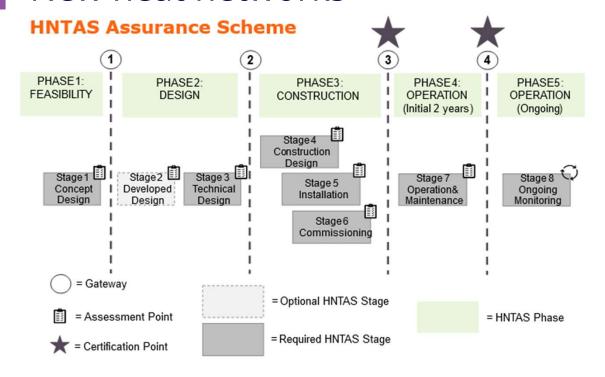
05 Consumer connection*

Consumer heat system*

* domestic, commercial, industrial



New heat networks



https://www.gov.uk/government/publications/heat-networks-regulation-technical-standards/heat-network-technical-assurance-scheme-hntas



Tentative timeline for existing networks

2015 or newer networks (already metered)

Milestone	Year	Requirement
1	1	Register heat network
2	3	Demonstrate meeting minimum metering & monitoring requirements, including dwelling metering. Demonstrate meeting threshold performance.
3	3	Submit Heat Network Improvement Plan (to reach certification)
4	6	Certification 1
5	8	Certification 2 (O&M)

2014 or older networks

Milestone	Year	Requirement
1	1	Register heat network
2	3	Demonstrate meeting minimum metering & monitoring requirements, with full plantroom & network monitoring & reporting. Demonstrate meeting threshold performance.
3	4	Submit Heat Network Improvement Plan (to reach certification)
4	8	Certification 1, including metering & monitoring for all end user connections
5	10	Certification 2 (O&M)



Zoning

- Heat network zoning will designate areas where heat networks are expected to provide the lowest-cost, low carbon heating
- Part of the Energy Act alongside full regulation. Consultation closed 26.2.24
- Central authority will identify indicative zones through a national methodology.
- Zoning coordinators (usually local authorities) will refine the zone and appoint the developer





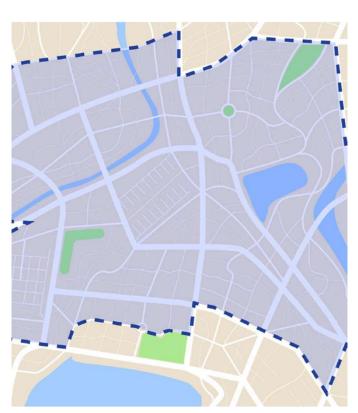
Who will have to connect?

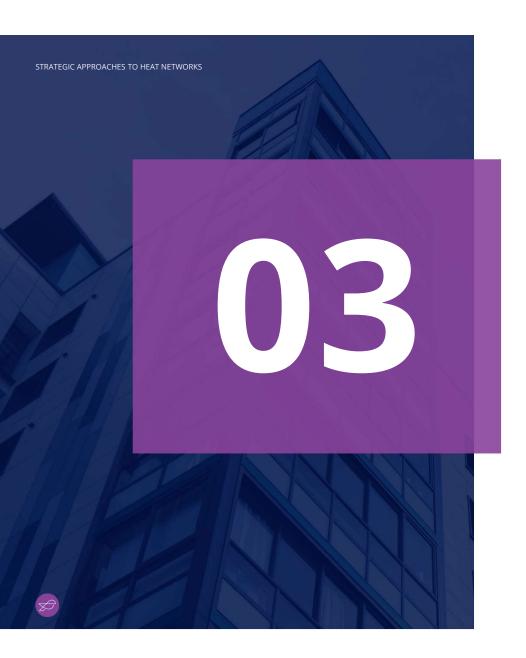
- 01 New buildings
- **02** Communally heated buildings
- Non-domestic buildings that exceed a threshold



Social landlords will be 'required to connect'

- Statutory consultee as the zone is being developed
- The lead-in time will be relatively long but it's critical to engage
- Consumer protection & technical standards will be in place
- Temporary exemptions on basis of time & cost
- Developers likely to demand buildings meet 'low heat return' standards, requiring you to make in-building improvements
- Zoning Coordinator will enforce with fines:
 - · Requirement for buildings to physically connect
 - Requirement for heat sources to connect
 - Requirement to provide information for zoning purposes
- You need to think strategically about:
 - Your assets
 - Your costs
 - Your customers





Responding to the challenge



The regulated Enerco Role

Customer Protection

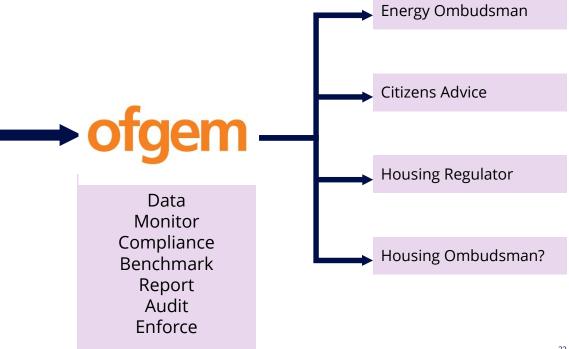
- Vulnerable customer and **Priority Services Register**
- Customer communications and complaints
- Transparent and accurate metering & billing inc tariffs and meters
- Pricing
- Guaranteed standards of performance and service

Scheme Performance

- Technical standards
- Interruptions
- Efficiency

Management

- Financial
- Management
- Step in



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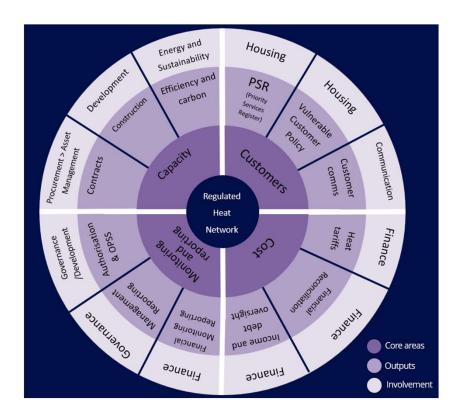
AN Other HA energy business

Your Energy Business				
Total housing stock	55,000			
Percentage of homes on a heat network	6%			
Total number of heat network homes (direct management)	3530			
Annual turnover	£453,786,000			
Total annual heat network operational costs	£4,171,352			
Percentage of turnover	1%			
Capital value of heat network assets	£14,120,000			
Total annual collected funds	£1,970,605			
Heat network annual financial operational risk (debt & tariff under-recovery) ¹	£285,095			



Management considerations

- Compliance: Existing and future regulation, reporting
- Customers: Communication, Protection & Support (vulnerabilities), complaints
- Costs: Tariff setting, debt management, reconciliation
- Contracts: Metering & Billing, Repairs & Maintenance, Energy procurement, Technical/Management Support
- Carbon: Performance monitoring, optimisation and decarbonisation options
- Capacity: Resourcing, roles & responsibilities
- Capability: Training and/or upskilling



01 Understand

Understand your challenges and objectives to create the route map to better heat networks. The analysis will identify what your current position is including the scale and opportunities that you have in your portfolio.

02 Respond

Identify the immediate issues that you and your team are dealing with. This will help to reduce the management time and resources that are being used to fire fight issues and creating issues for your organisation and customers.

03 Plan

Create a comprehensive plan, that will deliver for your customers and your team. Build your long-term strategy that encapsulates all aspects of your heat networks including costs, optimisation, compliance, contractors, and customers

04 Deliver

Building on the foundations of tackling immediate issues, create the strategy and business case, to create a delivery programme that is affordable, achievable and will ensure that heat networks meet the high standards expected across your portfolio





Becoming an informed Social Housing Energy Provider

1 Understand your current position

- Where do you stand?
- Identify the issues that specifically affect your portfolio
- Establish your baseline schemes, performance, regulations

Q Get the right people in the room

- What are the current gaps in resources
- What are the skills and knowledge internally and externally
- · Get senior/ director/ board-level buy-in

03 Have a plan

- What drives the rest of the organisation values, KPIs and SLAs
- <u>chirpyheat.com/regulation-and-compliance-report/</u>
- Engage with consultation and help shape the regulations



Benefits of strategic management

1 Costs

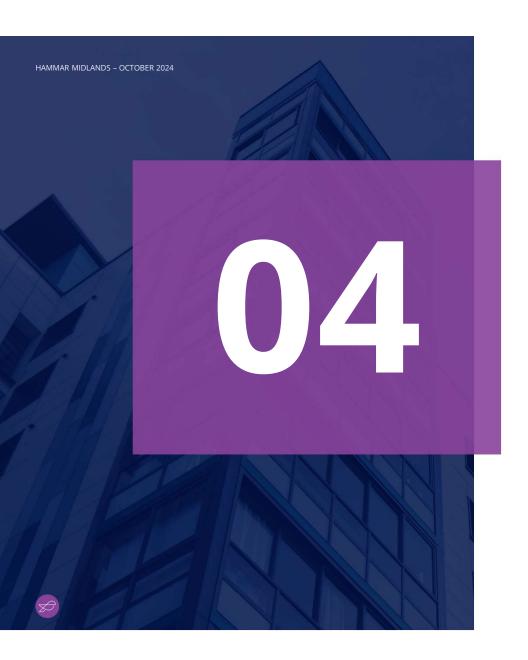
- Reduced costs for customers tariffs and repairs
- Reduced management costs staff and services (Metering etc)

02 Performance

- Improved scheme performance: efficiency & carbon
- Improved reliability and reduced replacement costs

03 Operations

- Shift away from firefighting and managing complaints
- Clear roles avoiding duplication and omissions
- Consistency across the portfolio



Summary & Resources

Summary

Heat networks are complex with multiple organisational touch points with cost, service and supply chain challenges.

However, they will be regulated as one entity – a fully regulated energy business within an organisation.

The priority is to be regulation compliant, but it is an opportunity to create the focus to ensure they deliver on their promise of providing low cost, low carbon heating for housing providers and customers.

Many are now beginning this journey







Resources

Free Regulation and Compliance Insight Report

Provides your own report on where you are in relation to current and future regulation and how to prepare their plan accordingly. Ten minutes to complete. chirpyheat.com/regulation-and-compliance-report/

Government funding: Heat Network Efficiency Scheme (HNES)

- Stage 1: fully funded optimisation studies to identify measures to improve existing heat networks
- Stage 2: 49% capital funding to implement measures
- Next funding window November 8th
- Chirpy Heat submit application at no cost for stage 1
- Capacity for applications in November window



Join The Heat Network - theheatnetwork.org.uk



Chirpy Heat webinar

Understanding the cost of heat network regulations Wednesday 6th November 10-11am



https://www.tickettailor.com/events/chirpyheat/1408036



Any Questions



Thank you



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