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The changing role of the HCA: investment and enabling



- Investment and enabling agency:
 - investment in new and existing housing and communities,
 - enabling support to local partners,
 - utilising public sector land assets, assisting DCLG playing central role in managing land and property assets of RDAs and
 - the economic regulation of registered housing providers (RPs).
- Delivering three investment programmes:
 - A new affordable housing model
 - Addressing the Decent Homes backlog to prepare for self-financing
 - Property & Regeneration commitments and maximising receipts
- Central to our new role is combining investment, enabling and (for new build housing) land

Affordable housing



- £4.5bn across the spending review period
- Significant NAHP programme delivery in 2011/12
- Affordable rent model to support delivery



Existing Stock

- Delivering existing LSVT Gap Funding commitments (£0.5bn)
- Delivering a new £1.6bn programme of investment for LA DH Backlog
- PFI funding secured for projects in procurement
- Government commitment to a self financing settlement
- Working with DCLG and DECC on development of Green Deal





The Decent Homes Backlog Programme



11/12	12/13	13/14	14/15
£260m	£352m	£389m	£595m

- Funding challenge: very tight in years 1 and 2 compared to pre-Spending Review indicative totals.
- Policy changes
 - Removal of 2* AC inspection requirement;
 - Opening of programme to all LA landlords with a backlog



The Decent Homes Backlog Programme



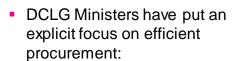
Process:

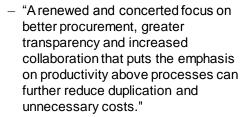
Publication of allocation process proposals by HCA	11 November 2010	✓
Responses to allocation process proposals to HCA	06 December 2010	✓
Invitation to council landlords to apply for funding	13 December 2010	✓
Deadline for submission of completed bid pro-formas	11 January 2011	✓
Allocation of Backlog funding	January/February 2011	

Themes:

- need: tackling the Backlog and fit with HRA reform agenda
- value: Value for Grant and works costs;
- delivery;
- dependent funding: making links to the energy efficiency agenda.

Procurement efficiency: the Challenge from Government





Eric Pickles, June 2010







The Social Housing Efficiency Programme

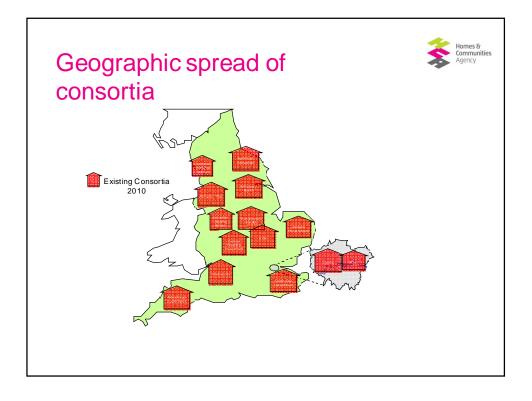
- Realising efficiencies in the Decent Homes capital programme, through strategic procurement by landlords
- Running since Easter 2005: 15 Consortia established with funding approved
- Working across the local authority, ALMO and housing association sectors
- A small grant programme (the Efficiency Challenge Fund) providing concept development and start-up funding for consortia
- A facilitation body to provide expertise and administer grant: the National Change Agent



The Role of the NCA

- Identify potential procurement consortia
- Support them to develop and implement a Business Case
- Promote and share good practice: for example on leaseholder consultation or supply chain intervention
- Offer 'Hands on' support and advice, including achieving EU compliance
- Engage with key industry stakeholders
- Manage the Efficiency Challenge Fund on behalf of HCA





Savings



Over 700,000 tenants have benefited from improvements to their homes to bring them up to the Decent Homes Standard

- Efficiency savings totalling £226M have been made from the cumulative expenditure of £1.6bn
- £80M contribution was made to the 2008
 Gershon Efficiency target of £340M for the Social Housing Capital Workstream



Key assets for the future

- Experience with key social housing procurement issues EU, leaseholders.
- Codification of this experience in guidance notes and template documentation
- An apparatus for inter-consortia comparison through KPIs and a data set to influence stakeholders through monitoring and benchmarking tool.
- Consortia relationships, written into appropriate legal forms, and an established set of commoditised components and services, to mobilise collective buying power.
- Increasing experience of re-engineering supply chains and better informed main contractors.
- A shift of attitude from repairs and maintenance to a strategic asset management approach



Future of the Programme – building the legacy

- The SHEP programme scheduled to end in 2010/11
- No further funding available from Efficiency Challenge Fund
- Challenge now is to ensure the legacy of the programme





HCA procurement efficiency initiative

- HCA enabling role:
 - Looking to build our internal capacity to support delivery partners where this adds value – e.g. facilitating strategic procurement
 - ability to broker relationships between Backlog Local Authorities and consortia at a local level – realising cost and procurement challenge in recent *Proposal*
 - Bringing other HCA activity into strategic procurement purview
- Monitoring KPI and benchmarking data, to enable us to track value for money – value of continuity
- Maintenance of web based resources
- Quarterly consortia meetings and other best practice sharing

Transition to 2011



- HCA setting up a transition team with Trowers and Hamlins and Davis Langdon to ensure the momentum of the programme not lost
- From April 2011, the HCA will take the lead for promotion, support and development of consortia as part of our enabling role
- Ongoing consultancy support from Trowers and Davis Langdon through transition and within the next Spending Review period

Energy Efficiency



- Many landlords have/ are looking to go beyond DHS; e.g. local minimum SAP ratings or year on year increases.
- Opportunities of FiT
- CESP: significant activity planned; less deals complete
- Learning the lessons of (CERT and) CESP:
 - Successful for some;
 - High match funding requirements;
 - Geographic restriction ("urban focus");
 - Not always available for landlords' priorities;
 - Bureaucratic (EPC certificates prior to installing boiler replacements);
 - Penalising good landlords who've completed easy measures with bid carbon gains.

Energy Efficiency



- Shaping the Green Deal
 - Not grant funding
 - Concern over refusals and communication to tenants
- Shaping the ECO
 - Focus on hard to treat properties and fuel poor
- Moving to scale