Workshop 4d Standardising modular construction: benefits of switching to off-site manufacturing

Speaker:

John Gray, HTA Design Richard Harral, Chartered Association of Building Engineers Room: Norfolk room



National Housing Maintenance Forum



NHMF



Presentation outline

- To provide an overview of current state of the art in Modular Construction
- Discuss benefits of modular construction
- Look at the drivers behind the need for standardisation
- Explain how standardisation can support sustained and sustainable growth in use of modular systems
- Why PAS 1025 is the right vehicle to enable standardisation
- Case Studies
- Q&A

0.0 INTRODUCTION



SHOW & TELL - OUR MODULAR EXPERIENCE

HTA's Modular Credentials

- To date ~6,000 modular dwellings built (or in progress) - and counting...
- Only UK Architectural practice to have built work with multiple modular manufacturers
- Designers of tallest modular building in Europe (completed September 2017)
- Designers of tallest modular building in the world (currently on site)
- Authors of Modular Design Standard (in collaboration with BSI)
- Member of Construction Leadership Council (steering group)







Richard Harral - Technical Director Chartered Association of Building Engineers

- CABE
- Professional membership organisation for building engineering professionals our objectives are:
- To encourage and facilitate co-operation between the construction professions
- To promote and advance the knowledge, study and practice of each and all of the arts and sciences concerned with building technology, planning, design, construction, maintenance and repair of built environment and the creation and maintenance of a high standard of professional qualification, conduct and practice.



1.0



Drivers for change - Modernise or Die



One

The industry has evolved a 'survivalist' shape, structure and set of commercial behaviours in reaction to the environment in which it operates. That environment is fundamentally characterised by low capital reserves and high demand cyclicality.

Two

The industry and its clients usually have non-aligned interests reinforced by traditional procurement protocols and a deep-seated cultural resistance to change pervading across both parties.

Three

There is no strategic incentive or implementation framework in place to overcome the issues above and initiate largescale transformational change. The issues of variable demand, resistance to change and lack of alignment / integration with clients have become *de facto* accepted norms for the industry.



Drivers for change - Modernise or Die

Recommendation 3: Industry, clients and government should work together leveraging CLC's *Business Models* workstream activity, to improve relationships and increase levels of investment in R&D and innovation in construction by changing commissioning trends from traditional to pre-manufactured approaches. The housing sector (spanning all tenures) should be used as a scalable pilot programme for this more integrated approach.

Recommendation 4: Industry, government and clients, supported by academic expertise and leveraging CLC's current *Innovation* workstream activity, should organise to deliver a comprehensive innovation programme. This should be fully aligned to market, benefits case led and generate a new shape of demand across industry (with a priority on residential construction). It should quickly define key measures of progress and report regularly against these as a check on the possible need for more radical measures. It should, in turn, also help to shape CITB reform proposals in relation to technology and innovation grant funding initiatives.

Recommendation 8: Government should act to provide an 'initiation' stimulus to innovation in the housing sector by promoting the use of pre-manufactured solutions through policy measures. This should be prioritised either through the conditional incentivisation of institutional development and investment in the private rented sector; the promotion of more pre-manufactured social housebuilding through Registered Providers; direct commissioning of pre-manufactured housing; or a combination of any of the above. It should also consider planning breaks for pre-manufactured approaches.



Construction sector deal

The Sector Deal builds on Construction 2025⁷, published by the government and the Construction Leadership Council (CLC) in 2013, and provides the framework for a sector that delivers:

- a 33 per cent reduction in the cost of construction and the whole life cost⁸ of assets;
- a 50 per cent reduction in the time taken from inception to completion of new build;
- a 50 per cent reduction in greenhouse gas emissions in the built environment -supporting the Industrial Strategy's Clean Growth Grand Challenge; and
- a 50 per cent reduction in the trade gap between total exports and total imports of construction products and materials.

These goals will be met by focusing on three strategic areas:

- Digital techniques deployed at all phases of design will deliver better, more certain results during the construction and operation of buildings. Clients, design teams, construction teams and the supply chain working more closely together will improve safety, quality and productivity during construction, optimise performance during the life of the building and better our ability to upgrade and ultimately dismantle and recycle buildings.
- Offsite manufacturing technologies will help to minimise the wastage, inefficiencies and delays that affect onsite construction, and enable production to happen in parallel with site preparation - speeding up construction and reducing disruption.
- Whole life asset performance will shift focus from the costs of construction to the costs of a building across its life cycle, particularly its use of energy.





Housing supply and demand

" Government has a stated ambition to increase housing supply to

300,000

net additions per annum on average"





Hackitt Review - Final Report

- New regulatory regime for High Risk Buildings
- New duty holding obligations for building owners
- New maintenance and management obligations
- New competency requirements
- New requirements for 'Golden Thread' of information sustaining building knowledge throughout building life cycle
- Need for improved Quality Assurance of construction work

Building a Safer Future

Independent Review of Building Regulations and Fire Safety: Final Report

May 2018 Dame Judith Hackitt DBE FREng

2.0 WHY MODULAR?





6 MONTHS



Construction











Reduction in construction programme time

Reduction in construction costs

Reduction in onsite labour (health and safety)

Reduction in in onsite waste pollution and congestion (road construction accidents)

Reduction

using

volumetric

Design for Manufacture and Assembly

ADVANTAGES AND BARRIERS







Traditional vs Offsite Design & Construction



BUSINESS STRATEGY









Typical floorplan

Site plan













RC STRUCTURAL MODEL

MEP MODEL

STEEL STRUCTURAL MODEL

LIGHT-GUAGE STEEL INFILL MODEL



EXPLODED FEDERATED MODEL



















Bathroom and Shower Components

Exploded Dumbell Apartment
















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3.0 WHY STANDARDISE?



Benefits of Switching to Modular construction

Speed and Cost

- Faster delivery on site
- Reduced exposure to unpredictable weather
- Improved cost certainty
- Faster delivery reduces site costs and prelims
- Quicker return on investment
- Greater programme certainty reduces risk

Environmental

- Reduced use of materials and energy
- Lower levels embodied carbon
- Predictable environmental performance
- Achievable higher energy efficiency
- Reduced energy in use
- Reduced local environmental pollution
- Reduced movement to site lower transport impact

Productivity, quality and choice

- Reduced need for on-site labour
- Improved quality control ensures performance of critical elements e.g. fire safety
- Reduced management and coordination workload
- Enables culture of continuous improvement
- Support repeat working builds partnerships
- Capacity for just in time commissioning
- Easier building management and maintenance
- Improved data management and building information
- Reduced defects
- Options for pre-commissioning and testing offsite

Welfare

- Improved health and safety through project lifecycle and in use
- Improved working conditions better retention

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Key benefits to building operators / 1

Certainty of construction

- Built as specified low or no product substitution
- Built as arranged high degree of accuracy of records
- Offsite commissioning and testing drives improved services efficiency and reliability
- Reduced building defects due to factory quality control
- Performs closer to specification

Better data

- As built drawings mean as built
- Better supply chain management makes maintenance and replacement easier
- Greater accountability for failure or defects





Key benefits to building operators / 2

Manufacturing mindset and culture

- Culture of continuous improvement
- Capability to learn and improve
- Benefits returned to client

Post Occupancy Evaluation / soft landings

- POE feedback value increased for repeat clients
- Repeatable performance of modular enables lessons learnt to be captured effectively.
- Enables benchmarking of performance
- Improved data enables source of defects and problems in use to be resolved at lower cost and more effectively

Advanced Product quality planning

- Modular opens up opportunities for new value add process
- APQP car industry origins, focused on client satisfaction

Five Key phases

- Planning and programme definition
- Product design and development
- Designing process for product manufacture
- Validate process and product
- Launch, assess, continually improve



So WHY isn't everybody doing this already?

There are complex issues with growing an efficient offsite manufacturing sector:

- Economic cycles and investment
- Fixed overheads
- Confidence in capturing benefits
- Confidence in knowing how to procure offsite modular with confidence
- A difficult feedback loop
- Low market capitalisation of manufacturers size of project versus size manufacturer

We have been looking at:

- Why this is (what is the problem?); and,
- What to do about it



Key <u>Client</u> side Barriers

Scale and critical mass

- Lack of volume commissioning by large scale developers
- Lack of consistent and predictable commissioning pipeline

Client knowledge and confidence

- Lack of familiarity / confidence in how to commission modular
- Need for high degree confidence in supply capability
- Unwilling to commit to single suppliers
- Uncertainty around warranty transfer mechanisms
- Difficulty managing uncertainty (planning) with manufacturing pipeline
- Understanding of comparative quality and durability
- Nervousness about imported system QA



Key <u>Client</u> side Barriers

Finance and cost

- Finance required earlier in investment cycle unfamiliar spending profile
- Potentially higher finance cost because of perception of risk
- Mortgage markets and availability
- *Demonstrating* value for money at procurement stage through better evidence of benefits
- Familiarity of client and procurement professionals
- Different ownership transfer mechanisms and payment

Insurance and risk

- Chain of ownership insurance requires different approach to valuation and management process
- Insurers need to improve understanding of how to mange risk - and that risk may be lower

Apex House Wembley



Key industry side Barriers

Realising economies of scale

- Need steady growth in demand to support investment in capacity whilst maintaining quality
- Need continuity of demand to capture increased productivity

Structural issues

- Strategic leadership and collaboration counterintuitive Client custom and practice of late changes
- Absorption rates narrow market likely to benefit most from offsite
- Challenge of moving away from diversified supply chain model
- Need for alternative contractual mechanisms

Economic

- Fixed costs (factory, direct staff cost) increase exposure to economic cycle
- Investment cost can be a barrier to entry for new entrants
- Still building confidence in warranty sector



Key <u>industry</u> side Barriers

Permissions

- Planning conditions unfavourable to modular / offsite e.g. local labour
- Need to revise planning permission to suit modular reduces speed benefits
- Planning uncertainty impacts on programmed factory throughput
- Lack of optimisation pre-planning reduces benefits of Modular
- Different approach needed to building control sign off

Standardisation

- Lack of standardised approach to commissioning
- Culture of late changes rather than early decisions works against standardisation
- Too much flexibility in demand weakens benefits of manufacturing approach
- Need to balance site specific conditions with standard products
- Lack of design team / contractor familiarity with offsite

Construction

- Main contractor delays (enabling or structural) impact on factory throughput
- Traditional contractor lack of familiarity with modular / offsite construction process





Key Barriers - sub optimal cycle

In practice these factors combine to create a negative cycle:

- Clients are unwilling to commit at inception to use of a single modular supply chain (unfamiliarity, single supplier concerns) or amend procurement practice
- Briefing, finance and scheme designs emerge from planning sub-optimal for modular systems
- Re-design (and potentially planning re-negotiation) required which marginalises benefits, particularly speed
- Modular manufacturers struggle to achieve continuity of throughput which reduces savings and efficiency
- Lack of production continuity reduces capacity for investment
- Harder to maximise benefits for clients
- Modular less attractive to clients mitigating willingness to change procurement practice



Summary of issues

" There is no lack of demand for new sources of supply - but there is a lack of understanding as to how to engage effectively with new supply chains.

We need to improve client competence in the procurement cycle so that they can be confident that they will get what they need.

And industry needs to be confident that clients will provide continuity in demand to make the long term investment in capacity that is required"





Key Barriers

Most of these key barriers are about

confidence

....and are founded in the challenges for all emerging markets of how to impart new

knowledge



FIGURE2 - Mapping user information needs by utility					Relevance of information type by user to support optimisation of offsite systems												
			Key Constraints	7	6 8		¥			5		5 F			5	*	
				Glossary of key terms an definitions	Background information typical / characteristic Of	Planning policy and OSS	OSS implicatons for proje programme and finance	OSS team assembly and responsibilities	Project structures for collaboative behaviour	Procurement strategies f 055	Client requirements for design of OSS schemes	Defined design parametr for generic OSS systems to planning]	System optimised design parametrics for OSS	closing the project - completion and handove	Post Occupancy Evaluati	Advanced Product Qualit Planning	
Group	User	Role		informative	informative	informative	Guidance	Guidance	Guidance	Guidance	Specin	Spec'n	spec'n	or spec'n	or spec'n	or spec'n	
Clients																	
	Private sector developers	Client	Finance and ROI														
	Contractor developers	Client / contractor	Finance and ROI														
	Social Housing Providers	Client	Finance, ROI, Gant														
	Local government housing providers	Client	Finance, Public														
	Central government departments	Client	Public Procurement regulations														
	HCA / Government grant funding bodies	Funder	Public Procurement														
			regulations														
	Facility managers / building managers	Operation and management	In use, information														
		Finance						_	_								
Local and Cer	ntral Government Policy makers,	sector leaders					-	-									
1	central Government planning policy	Planning	Planning law and national					1	1								
	Control Covernment regulatory hodies	Pegulators	planning policy		-												
	and agencies (B Regs, HSE)	Regulators	Government regulatory														
	Local Planning Authorities	Statutory authority / policy	Planning law and national														
	Regional planning bodies e.g. GLA	Policy setting	Planning poincy Planning law and national														
	Trade Bodies	Representation and	Membership needs				-	-									
		knowledge management,															
	Professional bodies	Representation and	Membership needs and														
0.1	1 h h	knowledge management	constitution					-							-		
Designers and	d consultants	dite and the familiest	har-hatta-		-												
	Land agents / surveyors / valuers	delivery / valuation	Viability														
	Project managers / programme planners	Project delivery / client adviser	Client objectives														
	Planning consultants	Advice on meeting planning policy	Planning policy and obbtaining permission														
	Architects	[Lead] Designer	Budget and delivery														
1	Structural engineers	Designer	Design code compliacnce														
	Services engineers	Designer	Performance														
1	Cost consultants	Project delivery and cost	Budget												-		
	con consultants	manamgement	buoget														
Supply chain																	
	Modular systems manufacturers	System supplier / installer	Logistics and capacity														
	Component manufacturers	Supply chain participant	Performance														
	Construction product manfuacturers and distributors	Supply chain participant	Performance														
1	Logistics / transport companies	Logistics / delivery															
	Main contractors	Co-ordination / project delivery / enabling works	Delivery														
	Sub contractors	Supply chain participant /	Delivery														
Funders / Fin	ance	projectocircij			-												
rundero y rin	Land agents / surveyors / valuers	Site assembly, viability, project delivery and finance	ROI, Budget, viability														
	Warranty providers	Insurance of completed	Durability and robustness														
1		works / quality assurance															
1	Insurance agencies	PII, works, logistics insurance	Exposure			-	-			-		-		-			
	Lenders	Finance	viability, profitability														
	Investor / e.g. Pension Funds	Finance / assurance	Viability, profitability, durability														

User information needs

- Standardised terminology
- Introduction to offsite / modular systems
- Planning policy
- Implications for project programme and finance
- Team assembly and responsibilities
- Collaborative behaviour
- Procurement strategies for modular
- Client requirements for modular
- Design parametric for modular systems
- Completion and handover for modular
- Post Occupancy evaluation
- Advanced Product Quality Planning

How Standardisation can help

Standardising process

- Confidence in good practice
- Reduced errors
- Supports necessary culture change
- Opportunity to address concerns (finance, warranty, insurance)
- Early optimisation to enable use of modular
- Maximises opportunity to capture benefits
- Opportunity to learn and improve

Standardising Product

- Scheme commissioning without commitment to single supplier
- Diversification of modular system choice available to client
- Improves continuity of manufacture for system suppliers
- Improves market structure to incentivise investment
- Further enables economies of scale; and
- Maximises benefits of manufacturing approach









4.0 FURTHER CASE STUDIES
























THANK YOU!

