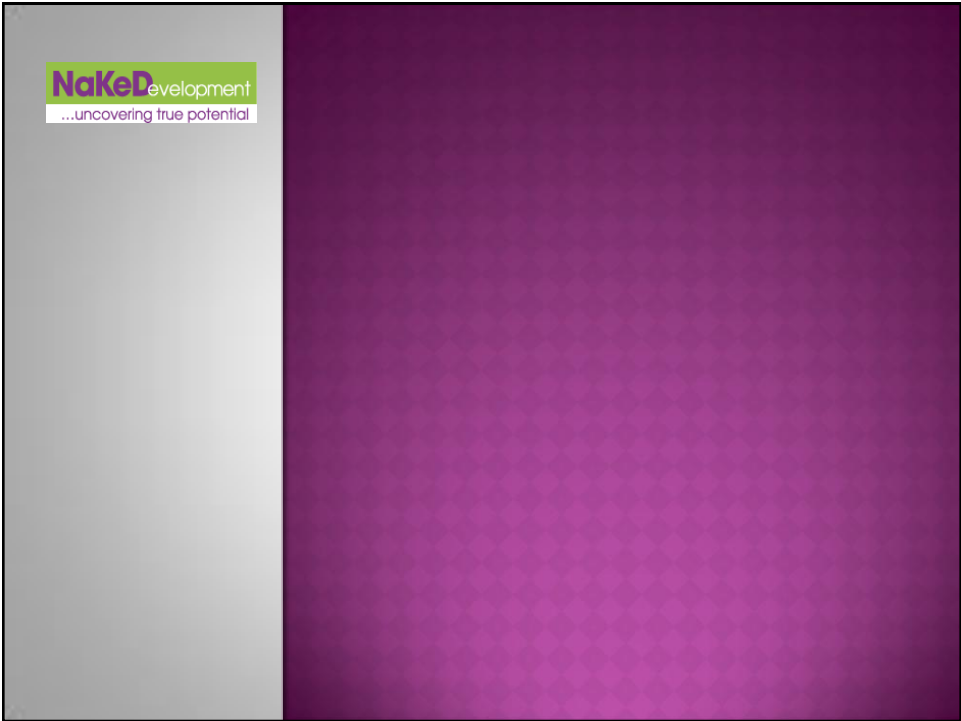




NaKeD development  
...uncovering true potential

# GETTING THE BEST FROM YOUR TEAM

Nancy Downing  
NaKeD Development



NaKeD development  
...uncovering true potential

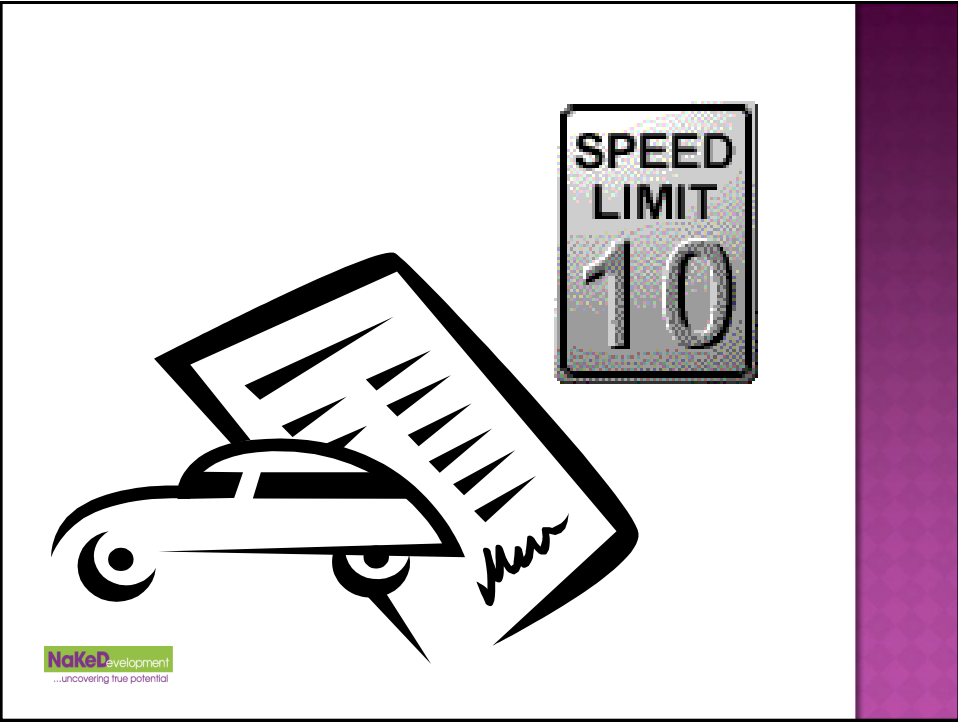
## PERFORMANCE MANAGEMENT UMBRELLA



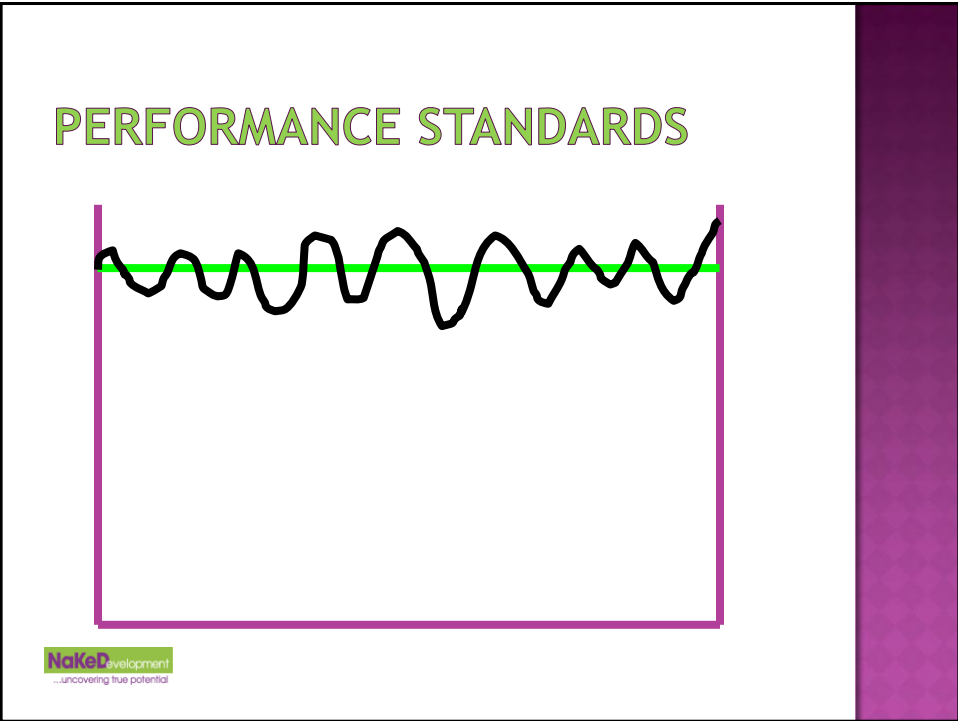
## INDUCTION (CRITICAL 3 MONTHS)

### ◉ Meetings with Line Manager

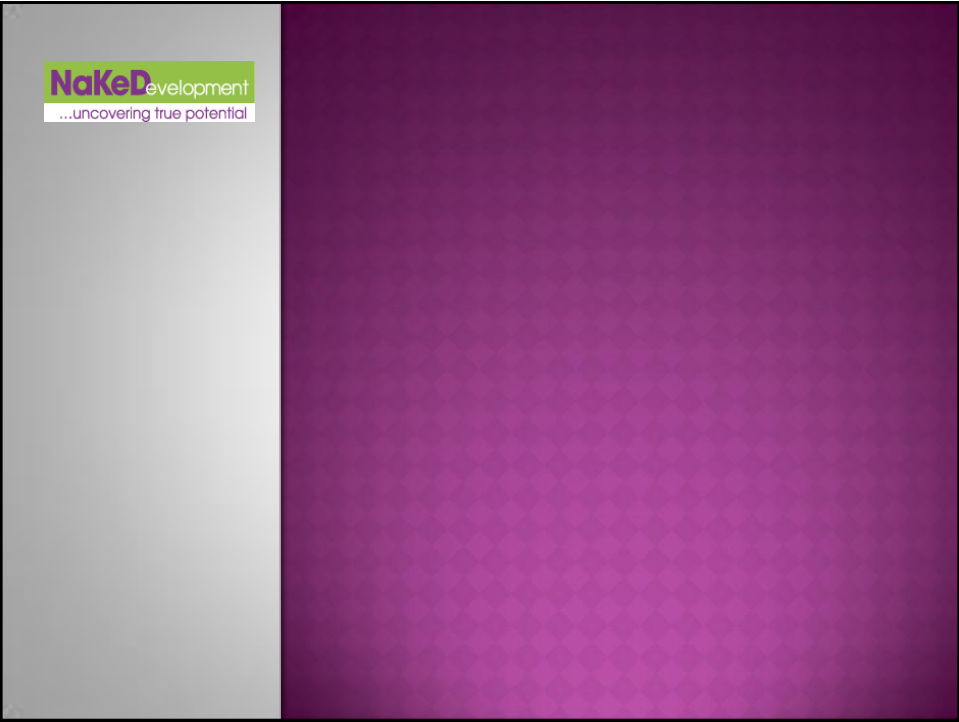
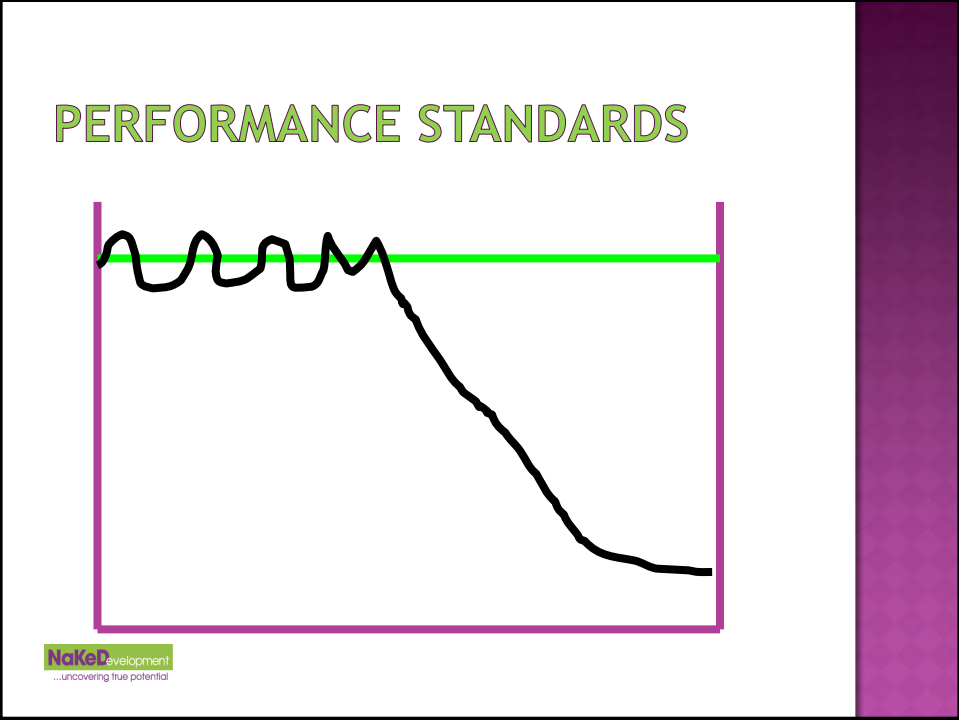
- Day One
- End of Week One
- End of Month One
- End of Month Two
- End of Month Three



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WHAT MOTIVATES YOU?

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## HERZBERG - THE THEORY

SHORT TERM

- Work Environment
- Salary
- Company Policy
- Bureaucracy
- Relationships

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## HERZBERG - THE THEORY

### SHORT TERM

- Work Environment
- Salary
- Company Policy
- Bureaucracy
- Relationships

### LONG TERM

- Achievement
- Recognition
- Job Itself
- Growth/Advancement
- Responsibility



## FEEDBACK

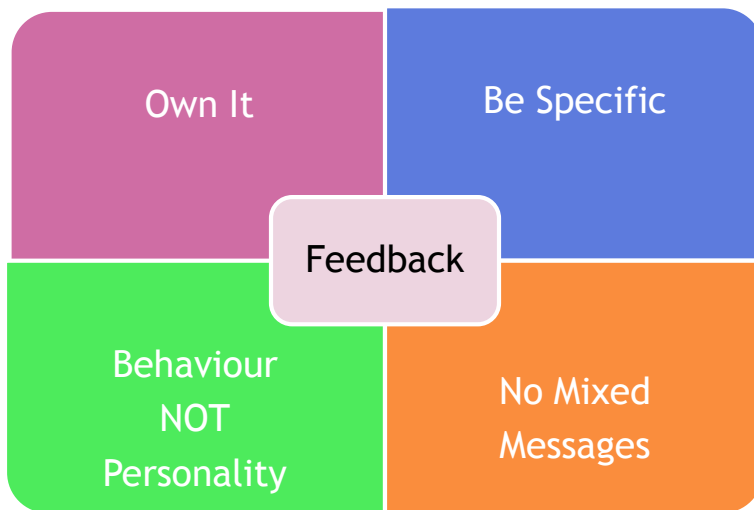
A communication to a person which gives information about;

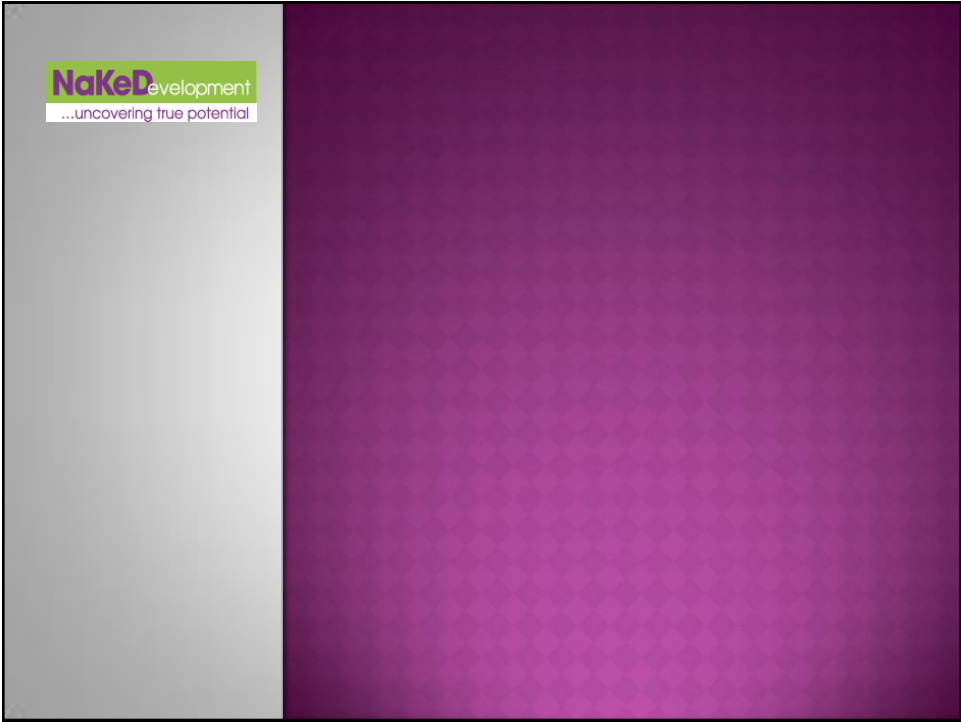
- their performance
- their behaviour

and it's effect on others.

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## GOLDEN RULES





# SUMMARY



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...uncovering true potential



IT'S NEVER TOO LATE  
TO GET YOUR TEAM  
ON TRACK

