

# CHALLENGE

POOR DATA

MANY MOVING PARTS

FLUID LEGISLATION

MULTIPLE SOLUTIONS

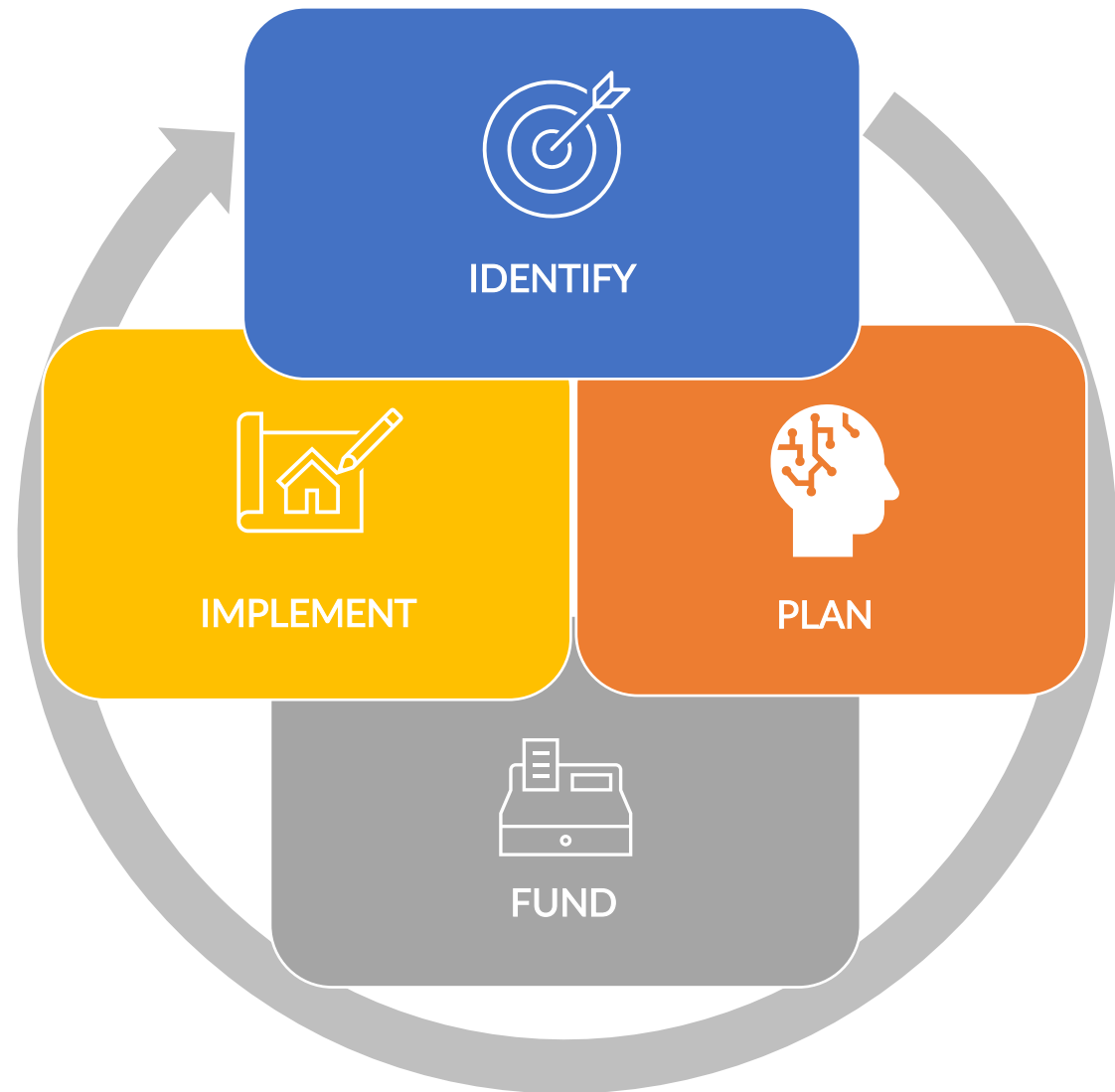
CONFUSING ADVICE

WHO DOES THE WORK?

HOW MUCH DOES IT COST?

WHO DO I TRUST?

WHEN SHOULD I DO IT?



# PROBLEM

- MANY ROUTES TO NET ZERO
- MANY BARRIERS
- SIGNIFICANT COST
- CAPITAL AT SCALE NEEDS A ROBUST MECHANISM AND MATURE MARKET
- IMMATURE SUPPLY CHAIN
- PROCUREMENT & BUDGET ISSUES
- LEGISLATION HERE TO FORCE CHANGE

# COMPLEXITY



# SOLUTION

- AUTOMATE THE ENTIRE PROCESS
- MEET THE NEEDS OF EACH SECTOR
- ENABLE DATA DRIVEN DECISIONS @ SCALE
- FUND THROUGH AN EST. SUPPLY CHAIN
- EXPLOIT CLOUD COMPUTING
- ENGAGE OWNERS VIA THEIR PHONES
- EMPOWER THE SECTOR
- DISRUPT THE UTILITIES BAU MODEL
- CREATE A ONE STOP RETROFIT SHOP

# SIMPLIFY



# FABRIC 1<sup>ST</sup> THEN RENEWABLES

REGARDLESS OF SECTOR & SOLUTION  
SOLUTION AGNOSTIC APPROACH  
PLUG THE HOLES, THEN CLEAN ENERGY  
DATA DRIVEN. TRANSPARENT  
ANALYTICAL APPROACH



**HALF FULL?  
HALF EMPTY?**

***ANALYSIS...***

**THE GLASS IS TWICE THE  
SIZE IT NEEDS TO BE.**



# NZ IS A JOURNEY

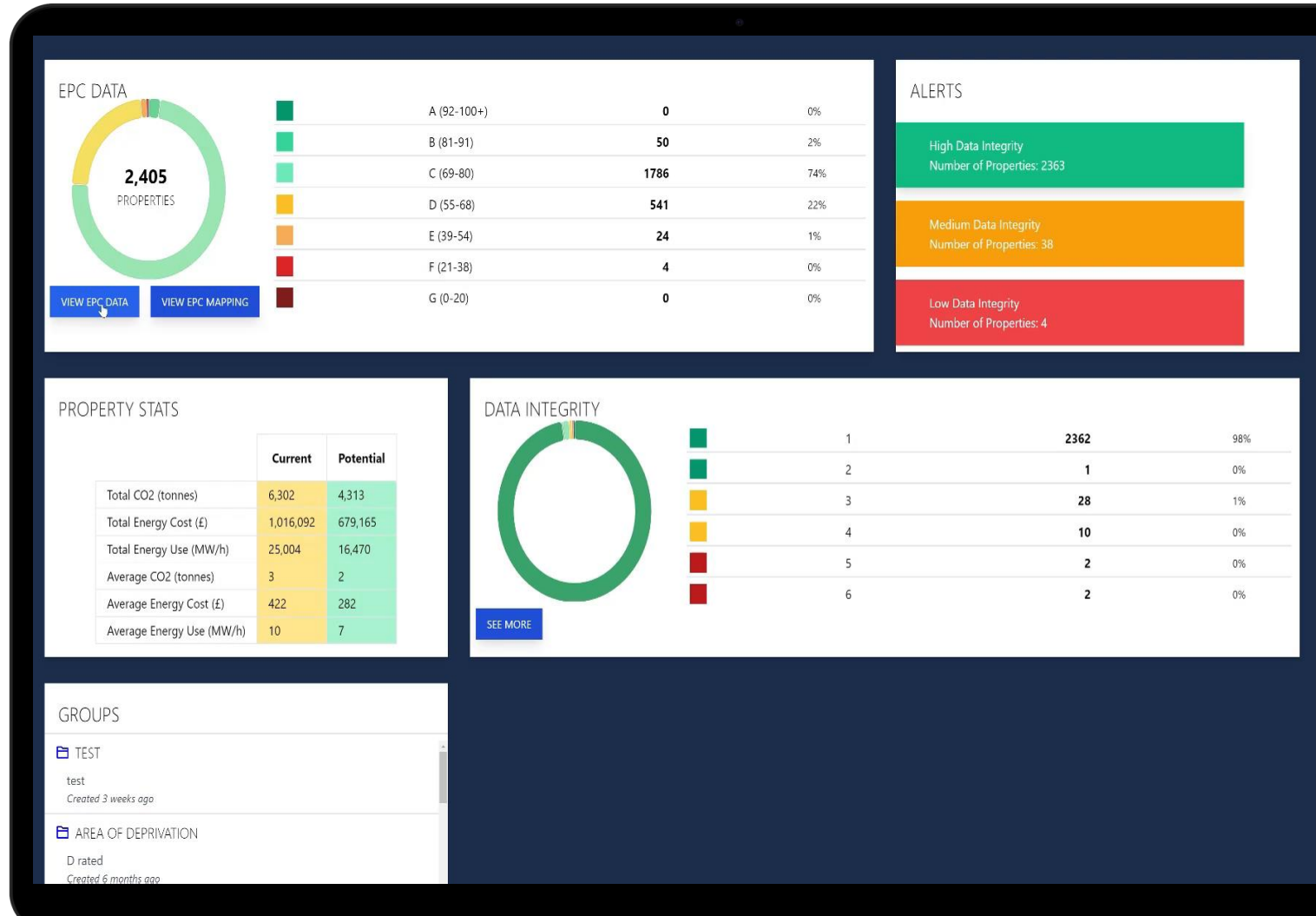
## - We need a SatNav

1. Establish where you are today
2. Agree a Destination
3. Optimise the Route
4. Let Data Drive the Decision
5. Fund the solution
6. Time Retrofits with R+M works
7. Monitor the Works
8. Prove Efficacy



# DREam

- Automated Refurb Tools.
- Optimised Decarbonisation Pathway.
- Customised Reporting.
- Instant Grant Analysis.
- Microsoft PowerBI GUI.
- Hosted Securely on The Cloud in the UK.



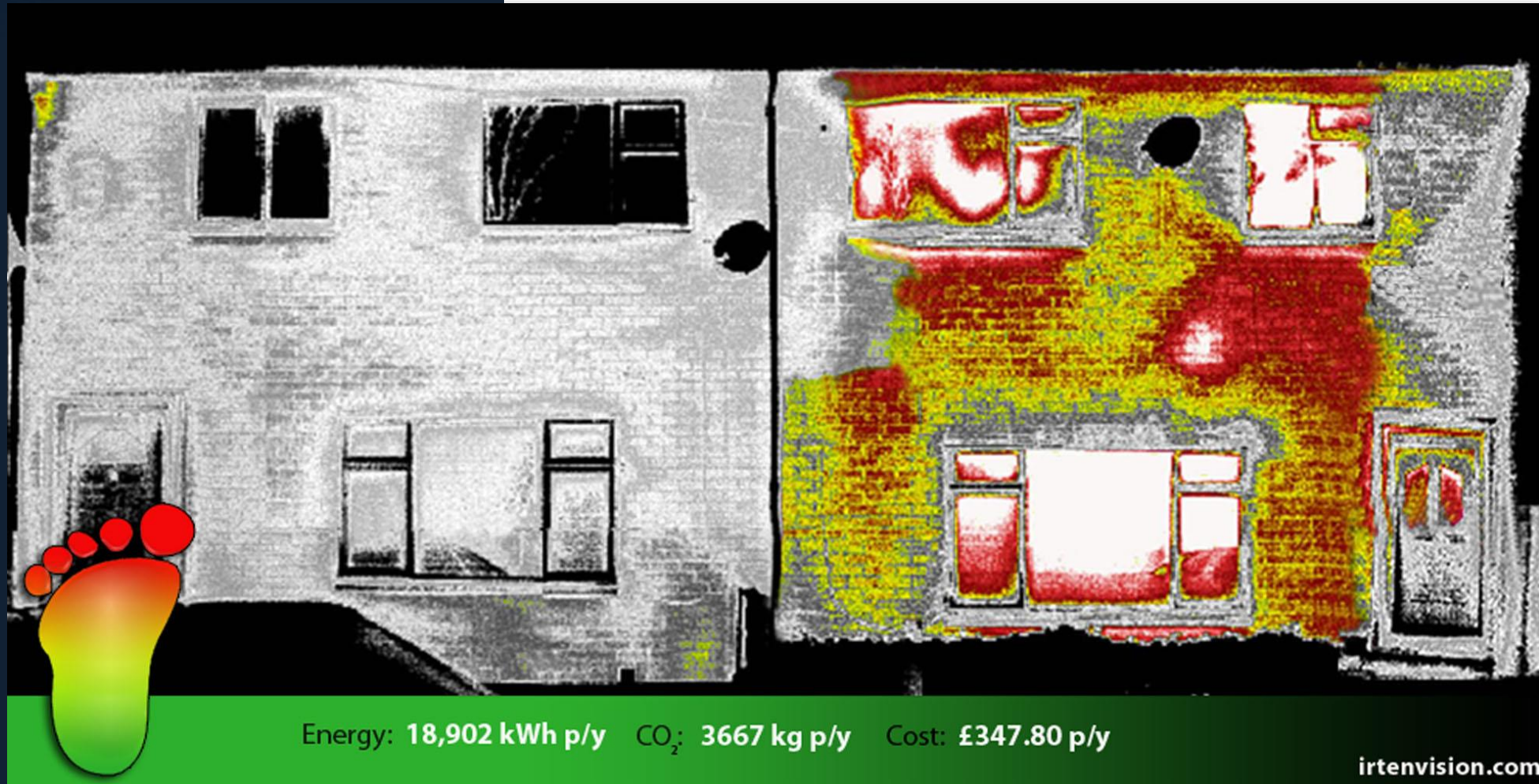
# VISUAL AUDIT

See TRUE Performance  
Update Stock Information  
Prove need & efficacy  
Mitigate Risk  
Leverage Funding  
Minimise Disrepair Claims





# QUANTIFIED IMAGES; SEE THE SAVINGS



## IRT IMAGES BOOKEND THE RETROFIT