

A Contractors Perspective

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Brief Overview

Leading provider to UK social housing market

£300m turnover

£1.3b order book

85 strategic partnerships

2500 directly employed staff

Partnering contractor of the year 2005

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Why Become Involved In Procurement Initiatives?

To sustain portfolio beyond 2010

Opportunity to work with smaller Housing Associations, but with larger volumes of work

Efficiency agenda

Opportunities for offering multi services to diverse client base

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Involvement so Far?

One of founder contractors from first round of expressions of interest

Selected as provider of Central Heating Installations

Accent North West

Accent North East

- Leeds Federated Housing

Still early days!...

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Contractor led Efficiencies

Programming and planning input for short, medium and long term objectives

- Maximum Productivity / Streamlined Resources

Concise stock condition data to aid sustainable Asset Management ability

Benchmarking activities to share best practice, streamline processes and procedures and to drive continual improvement

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Contractor led Efficiencies

Local Training and Development Opportunities and exposure to contractors existing training resources

Tenant Support Function and Best Practice techniques

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